

KINGS OF WRAP

Who's who among cigarette-paper suppliers

TR Staff Report

Whether it is cigarette tubes, tipping base or plugwrap, paper is a major piece of the cigarette manufacturing puzzle, influencing everything from flavor to tar delivery. For numerous manufacturers, the type of paper used is as much a part of the brand as its tobacco blend. This is why manufacturers set stringent quality standards and demand the highest level of customer service from their paper providers. Profiled below are some prominent players in the cigarette-papers market. The list is not intended to be all-inclusive. If we have missed your company, please send an email to editor@tobaccoreporter.com, and we will be pleased to feature your business in an upcoming issue of *Tobacco Reporter*.

BMJ

BMJ is a market leader in specialty paper and packaging in the Asia-Pacific region. The company is a partner of many leading players in the tobacco industry around the world. For the RYO and MYO industries, BMJ produces papers with weights above 18 grams per square meter (gsm).

The company started operating its Paper Machine No. 3, a new high-tech, low-cost paper machine, in 2013. This specially designed paper machine provides groundbreaking quality and efficiency. Its consumption of energy and water per ton of paper is significantly lower than before, as is the fiber loss associated with paper production. This allows paper to be produced at a lower cost with less impact on the environment.

BMJ has also invested in a state-of-the-art 3rd Generation Defect Tracking System to increase its process capability. The industry requires a high degree of personalization and anti-counterfeiting features; therefore, BMJ has introduced various online and offline embossing features. BMJ provides papers with unique or customized embossing marking designs to enhance brand identity and make counterfeiting more difficult.

Delfortgroup

Created in 2006, Delfortgroup operates five paper mills in Europe: Wattenspapier, Dr. Franz Feurstein, OP Papirna, Tervakoski Oy and Dunafin. This setup enables Delfortgroup to act as the global leader of specialty papers in the area of cigarette and plugwrap papers, tipping base papers, and thinprint, eco-pack and release base papers. The company's member companies have developed and manufactured cigarette papers, plugwrap papers and tipping base papers for more than 100 years and supplied them to customers in more than 90 countries.

Delfortgroup is regarded as the leading global partner to the tobacco industry when it comes to R&D capabilities, know-how and technological competence. Within its group, the company has been able to keep constant growth over the last 15 years. During the last seven years, it has made major investments into technology and machinery in order to offer state-of-the-art production capabilities—leading to world-class products for the industry. RYO markets are served by a

special division, Roll4You. Its major brands include Party in House and Vázka.

Gizeh Raucherbedarf

Gizeh Raucherbedarf was established in 1920 in Cologne, Germany, and is owned today by Mignot & De Block, a Dutch, family-run company founded in 1858. The corporate group comprises Mignot & De Block, in Eindhoven, Netherlands; Gizeh Raucherbedarf, in Gummersbach, Germany; and production facilities in France and Austria.

The group is one of the world's three largest manufacturers of smokers' accessories. Its best-known brands are Mascotte and Gizeh. Gizeh's products include a complete assortment of rolling papers, roll-up filters, filter tubes and accessories for self-made smoking enjoyment.

The company recently showcased the innovative and unique Magnet Seal product range, regular 50- and 100-leaf booklets and a wide choice of king-size format rolling papers. The range covers a variety of paper weights from 12 gsm up to 23.5 gsm, including papers made from organic hemp.

Its Gizeh Rolling Paper range (papers and packaging) is certified by the Forest Stewardship Council for responsible management of the world's forests, which supply the raw material used for paper production.

Hengfeng Paper

Based in China, the Mudanjiang Hengfeng Paper Group was established in August 1952. The group includes Mudanjiang Hengfeng Paper Co. and Mudanjiang Hengfeng Thermoelectricity Factory, and it has a share in the Daewoo Paper Manufacturing Co.

Since its creation, Hengfeng Paper has become a modern cigarette-related paper producer with 18 paper machines and 160,000 tons of production capacity. Hengfeng Paper was listed on the Shanghai Stock Exchange in 2001.

The company's tobacco-related products include cigarette paper, tipping base paper, plugwrap paper and MG paper. Hengfeng Paper also manufactures thin printing/packaging papers, including Bible paper and food-wrap paper.

The company began promoting rolling paper in 2010, offering products with a low basis weight (13–18 gsm) in different raw materials, including wood, flax and hemp.

Julius Glatz Feinpapier

Founded in 1885, Julius Glatz has a long tradition of providing excellence in the production of cigarette paper, with a deep understanding of market needs. Being one of the industry's leading companies, the family-run business is flexible and offers tailored solutions, quick service and innovative technologies to meet the demands of its customers around the world.

Headquartered within the Palatinate Forest in Neidenfels, Germany, Julius Glatz has a production capacity of 55,000 tons per year on four paper machines, producing cigarette paper from 22–45 gsm, nonporous and porous plugwrap papers as well as tipping base papers. LIP-banded paper is finished at the Julius Glatz affiliate, LIPTec, near Neustadt.

In 1994, Julius Glatz became the first company to begin

a joint venture in Yunnan, China. It has been represented by its production site in Vietnam since 2010. Processes and products of Julius Glatz are ISO 9001, 14001 and 50001 certified and hold the internationally recognized FSC and PEFCM certificates.

Miquel y Costas & Miquel

Miquel y Costas traces its history to 1752, when the Miquel family began handcrafting paper in Spain. The company was formally established in 1879. Around the same time, it created its first booklet of rolling paper, Pino, and some years later it created its well-known rolling paper brand Smoking.

Over the years, Miquel y Costas has grown into one of the world's largest manufacturers of cigarette papers. Its papers are sold in more than 90 countries across five continents.

In 1998, Miquel y Costas introduced pure hemp booklets, and in 2010 the company launched a new range of ultra-fine papers that are unbleached and chlorine-free. Today, Miquel y Costas sells a wide range of Smoking brand papers, including DeLuxe, Brown, Blue, Classic and Organic. The company also offers filters, tubes and machines.

PDL Cigarette Papers

Established in 1920 and based in France, PDL Cigarette Papers offers premium products and services to tipping paper converters and manufacturers of cigarettes, cigars, filters and rods. Thanks to its recently revamped paper machines, its development of innovative product ranges and its flexibility as an independent supplier, PDL Cigarette Papers is the ideal partner for designing high-end products.

PDL Cigarette Papers manufactures papers for the tobacco market at Papeteries du Léman (PDL) in Thonon-les-Bains. Its portfolio includes RYO, tipping base paper, cigarette paper, the LIP paper Primasafe and plugwrap. Converting operations are conducted on state-of-the-art machinery at PDL's second mill, Papeteries des Vosges. A flax/hemp integrated pulp mill enables complete autonomy in the development and production of original fiber compositions.

PDL Cigarette Papers is a pioneer in the life cycle assessment (LCA) of cigarette papers. The LCA is a form of continuous improvement to optimize the process and the product from an environmental viewpoint. Focusing on the different stages of the cigarette paper's life cycle and assessing the environmental impact of each stage, PDL Cigarette Papers has identified what aspects to work on to reduce its ecological footprint.

The Rolling Paper Co.

Manufacturing out of China and Indonesia, The Rolling Paper Co. manufactures custom rolling papers for clients around the world. The company offers various standard paper thicknesses from 12.5 gsm to 20 gsm and an array of sizes, from single to super king size. The Rolling Paper Co. prints in the full spectrum of what is available, including UV and holographic packaging. With short delivery times, consistent quality and affordable pricing, The Rolling Paper Co. can serve customers of any size—from small head shops to large tobacco distributors.

It can produce as few as 1,000 booklets in a custom-made brand so clients can test their markets at little risk.

Tannpapier

A member of Trierenberg Holding, Tannpapier is a global player, developing, producing, converting and distributing tipping paper for the cigarette industry. Additionally, the company provides a wide portfolio of self-adhesive tear tapes, innerliners and various other products. The group's administrative headquarters are in Traun, Austria. Tannpapier comprises nine affiliates around the world with about 1,200 employees.

Trierenberg Holding constantly strives for innovative and comprehensive solutions and new standards of quality, flexibility and service. All core activities are continuously reviewed by renowned internationally certified bodies, reflecting the group's standards.

SWM

SWM is a leading global provider of highly engineered solutions and advanced materials for the tobacco industry and other sectors. The largest producer of cigarette paper in the world, it has an estimated market share of 36 percent, excluding China, which is largely self-sufficient. SWM and its subsidiaries conduct business in more than 90 countries and employ approximately 3,000 people worldwide, with operations in the United States, France, Brazil, Canada, Poland

and China, including two joint ventures. The company is headquartered in Alpharetta, Georgia, USA. The firm holds numerous patents covering a variety of cigarette papers, BTL and cigar wrappers and binder products, and processes in Western Europe, the U.S. and other countries.

Vandenberg Special Products

In addition to pre-rolled cigarette papers, pre-rolled cones, booklets, blunt wrap and filter tips, Vandenberg Special Products offers filling and packing equipment, packaging, tobacco products and shisha steam stones. Headquartered in the Netherlands, the company distributes its products in more than 27 countries. Vandenberg Special Products is proud to roll for several prominent customers, including the artist Snoop Dogg. The company's Cones brand products are made of high-quality, translucent cigarette paper.

Vpapers

Based in the United Kingdom, Vpapers produces self-stick rolling papers. The company was started when Mark Harrison developed a self-stick, premium-quality, roll-your-own cigarette paper.

Today, the company has several patented products made by Sustainable Trading. The paper is of premium quality and available in two weights—17 gsm and 14 gsm. Both weights are available in regular size (44 mm x 70 mm) and king size (44 mm x 100 mm). 



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